

November 2002

Name: RIGOBERTO A. LOPEZ  
Profession: Agricultural Economist  
Proposed Position on Team: Research

### KEY QUALIFICATIONS

Dr. Lopez is a Professor of Agricultural and Resource Economics at the University of Connecticut. His technical expertise is research and teaching of agricultural marketing, policy, and development economics. He taught short-term training workshops in Senegal, El Salvador, Spain, Italy, The University of Connecticut, and Rutgers University, two of them in French. He has planned and implemented research programs directed towards problems confronting commercial agriculture with emphasis on agricultural policy, marketing and post-harvest handling and distribution of agricultural products. He directed 1 M.S. and 1 Ph.D. dissertation of ENEA-Senegal faculty and has been in the committee of three more theses. He worked previously in Franco-phone Africa under USAID-UDLP, USDS-BECA and peanut CRSP projects, traveled in four missions to Senegal, is completely *fluid in written and spoken French* and is a *U.S. citizen*. He has also worked on agricultural and land markets in Central America under USAID-ROCA, USAID-CRECER, and HIID projects.

### EDUCATION

Ph.D.1983 Food and Resource Economics, University of Florida  
B.S.1979 Food and Resource Economics, University of Florida  
Agr. 1977 Escuela Agrícola Panamericana, El Zamorano, Honduras  
Visiting Scholar, 1996-97, Economics, Harvard University

### Selected Consulting, Grants and Contracts

- **Consultant, Chemonics/USAID El Salvador:** Conducted supply and demand analyses of basic-grain markets (maize, rice, sorghum, and red beans) as well as of imports and price transmissions. Also trained personnel at the Ministry of Agriculture and Livestock in policy analysis, including commodity futures markets. May and October 1998, June 1999, June 2000.
- **Associate Investigator, CREES-funded Food Marketing Policy Center:** Conducted analyses of market power by intermediaries in the Boston milk market, June 2001 and June 2002.
- **Consultant, Harvard Institute for International Development, Nicaragua:** Collaborated on an analysis of the impact of land tenure status on farm productivity. May-June 1999.
- **Co-investigator/collaborator, UDLP/CRSP/USAID Senegal:** Conducted an analysis of market reforms on the Senegalese peanut sector measuring the welfare impact of opening the country to vegetable oil imports, removing public subsidies on fertilizer, and eliminating the marketing board. Also trained public officials in environmental economics and collaborated with the National Institute of Applied Economics. 1994-98.
- **Principal Investigator, USDA:** Conducted an assessment of the international competitiveness of U.S. processed agricultural products, mainly focused on the determinants and welfare impacts of tariffs and non-tariff barriers to trade. 1994-96.
- **Principal Investigator, New Jersey Dept. of Agriculture:** Conducted study to identify the impediments to expand agricultural and seafood processing in New Jersey.

- **Organizer, Ford, Rockefeller and Farm Foundations:** Organized a national workshop entitled "The Markets for Vegetables in the Western Hemisphere: Trends, Policies, and Linkages." One of the motivations was to search for alternative high value-added crops to replace part of the low-price grain crops, especially for small farmers. 1988.

### **Selected International Training:**

Instructor, Workshop on "Principes de Marketing et Management des Projets." Programme Francophone, IPSI, West Hartford, CT, July 26-27, 2000 (in French).

Instructor, Workshop on "Agricultural Marketing and Subsector Analysis," ROCA-USAID, El Salvador, June 12-15, 2000.

Instructor, Workshops on "The Use of Agricultural Futures Markets" (June 4-12, 1999), "International Trade of Basic Grains" (Oct. 7-17, 1998), and "Quantitative Tools in Agricultural Policy Analysis" (May 17-June 5, 1998), Ministry of Agriculture and Livestock, El Salvador, USAID-funded.

Instructor, Workshop on "Egypt Global Trade Analysis," for faculty of the University of Cairo, IPSI, West Hartford, CT May 24-25, 1999.

Instructor, Workshop on "Economics of the Environment," Ecole National d'Economie Appliquée, Dakar, Senegal. January 1998 (in French).

Instructor, Workshop on "The Supply of Agricultural Products," International Center for Advanced Mediterranean Agronomic Studies, Zaragoza, Spain. October 1995, 1997, 1999, 2001.

Instructor, Graduate course on "Analysis of Market Power and Rent Seeking in the Food Industries," Università Cattolica del Sacro Cuore, Cremona, Italy. May-June 1993.

Instructor, Workshop on "Analysis and Management of Development Projects in the Latin American Context," Storrs, CT, University of Connecticut, June 1991-9. (in Spanish).

Instructor, Workshop on "Production and Marketing of Horticultural Crops," New Brunswick, NJ, Rutgers University, USAID-funded, June 1988-89.

### **SAMPLE OF RECENT PUBLICATIONS**

Hathie, I. and R.A. Lopez. "The Impact of Market Reforms on the Senegalese Peanut Market." *Journal of International Development*. Forthcoming 2002.

Lopez, R.A., A. Azzam, and C. Lirón-España. "Market Power and/or Efficiency: A Structural Approach." *Review of Industrial Organization* 20(March 2002): 115-126.

Lopez, R.A. and I. Hathie. "The Structure of Government Intervention in African Agriculture." *Journal of Development Studies* 37(October 2000): 57-72.

Foltz, J., B. Larson, and R.A. Lopez. "Land Tenure, Investment, and Agricultural Productivity in Nicaragua." A report for the Harvard Institute for International Development, Central America Project, June 26, 1999.

Lopez, R.A. and H. Ramos. "Demand and Supply Response for Basic Grains in El Salvador." *Agribusiness* 14(1998): 475-481.

Bhuyan, S. and R. A. Lopez. "Oligopoly Power in the Food and Tobacco Industries." *American Journal of Agricultural Economics* 79(Aug. 1997): 1035-1043.

Lopez, R.A. and E. Pagoulatos. "Trade Protection and the Role of Campaign Contributions in U.S. Food and Tobacco Industries." *Economic Inquiry* 34(April 1996): 237-248.

Lopez, R.A. and E. Pagoulatos. "Rent Seeking and the Welfare Cost of Trade Barriers." *Public Choice* 64(1994): 149-160.

Lopez, R.A., F.A. Shah, and M.A. Altobello. "Amenity Benefits and the Optimal Amount of Land." *Land Economics* 70(February 1994): 53-62.

Lopez, R.A. and Z. You. "Determinants of Oligopsony Power: The Haitian Coffee Case." *Journal of Development Economics* 35(1993): 275-284.

- Lopez, R.A. and Z. You. "The Impact of Oligopsony and Taxation on the Haitian Coffee Economy." *World Development* 21(1993): 465-473.
- Lopez, R.A. and L.C. Polopolus, eds. *Vegetable Markets in the Western Hemisphere*. Ames, Iowa: Iowa State University Press, August 1992.
- Lopez, R.A. *Feasibility of Graduate Training at ENEA, Senegal: An Assessment of Current Situation and Potential Areas of Concentration*. A Report for the USDOS-BECA funded project coordinated by the UCONN-ENEA *linkage*. Department of Agricultural Economics, University of Connecticut, January 2002. 52 pages.